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Sage MAS 500 Newsletter

In This Issue:

Turn Your Warehouse Into a Profit Center

Control Purchasing Costs with eRequester

Improve Communications with MAS 500

Sign Up for Tech Tuesday Webcasts

Turn Your Warehouse Into a Profit Center

If you carry inventory, your warehousing processes can affect every dimension of your operations from purchasing and order processing to picking and shipping. If you think of your warehouse as nothing more than a cost center, you may want to reconsider because some of your competitors are turning their facilities into a competitive advantage using sophisticated warehouse management systems (WMS). Luckily for you, Sage MAS 500 provides the tools you need to convert your warehouse from an inefficient cost center to a smooth-running profit-making machine. Let's take a look.

Mistakes Can Be Costly

We're human - we make mistakes. But human error in the warehouse comes with a price. No matter how large or small the order, inaccurate order fulfillment usually results in additional unnecessary costs with no corresponding increase in revenue – a real hit to the bottom line.

Consider the example of a customer that receives an over shipment, under shipment, or just the wrong order due to a data entry error. You're now in a position where you incur additional shipping costs for the returned items as well as labor costs to process the return and re-process the correct order. Not to mention the "soft" cost of a potentially unhappy customer. By all accounts, companies that have implemented automated WMS technology have significantly reduced or completely eliminated these situations.

Work Smarter

Have you ever found yourself or your staff wandering around the warehouse looking for inventory that you know is out there somewhere but can't seem to find it? Maybe someone filled an order earlier in the day but forgot to enter it in the system. Or maybe it was moved to another area but never recorded. With Radio Frequency Identification (RFID) technology, a handheld scanner will guide your warehouse personnel with precise instructions as to which aisles and bins hold which products. As the item is picked, it's simply scanned and your Sage MAS 500 inventory module is instantly updated. What's more, WMS can transmit specific picking and routing instructions to the handheld device to prevent multiple trips to the same area of the warehouse for better efficiency.

Warehouse Automation for Sage MAS 500

Any business, large or small, can appreciate the benefits of eliminating manual keystrokes, reducing labor costs, and eliminating errors. And that's exactly what happens when you automate your warehouse using Sage MAS 500. You can replace the old paper tickets and manual data entry with handheld wireless scanners and bar codes that seamlessly feed real-time inventory data into MAS 500. Plus with better and more accurate information, you'll make more confident stocking decisions and reduce excess inventory.

There are several flavors of warehouse automation available for your Sage MAS 500 system from the Warehouse Automation module to a full-featured wireless Warehouse Management System. [Contact us](#) if you'd like to learn more about automating your warehouse.



CONTROLLING PURCHASING COSTS WITH eREQUESTER

In today's environment of multiple offices, remote employees and increasing worker mobility, paper-based purchase and requisition practices are difficult to manage. eRequester offers a web-based purchasing system that manages internal purchasing and payment processes from start to finish. eRequester purchasing software controls the requisition process, helps organizations run more smoothly, and delivers rapid return on investment. It is simple to use and is fully integrated with Sage MAS 90, 200, 500 as well as Microsoft Dynamics GP (Great Plains) and SL (Solomon).

eRequester Provides ...

- Easy Requisition Creation
- User Friendly Web-based Interface
- Supports Unlimited Number of Approval Levels and Flexible Workflow
- One-Step Purchase Order Creation
- Visibility into Expenditures
- Integration with Accounting
- Email Notifications
- Decentralized Purchasing and Receiving
- Budget Checking Module
- Mobile Approval Module for Visibility and Approvals on the Road

Hundreds of satisfied customers use eRequester because it ...

- Substantially reduces the cost to process purchase requests and payments
- Speeds up the ordering process by reducing request errors and providing managers with readily available purchasing information for review
- Eliminates the delay and double entry of traditional, paper-based requisition processes
- Reduces costs by automating the purchase requisition, approval, order, receiving and payment processes
- Eliminates paper work while capturing all relevant information in a centralized database for easy access
- Reduces "rogue" spending
- Encourages the use of preferred vendors, which enables better terms and prices
- Improves forecasting, visibility, efficiencies and controls over purchasing and payables

Please contact marketing@nextecgroup.com for more information.



FACT SHEET: eRequester Web-based Requisition

Email marketing@nextecgroup.com to request a copy of this fact sheet that explains how the eRequester web-based requisition and approval routing solution can simplify your purchasing and payment processes.



BETTER MEMOS AND TEMPLATES WITH SAGE MAS 500

Sage MAS 500 has always had a close tie with desktop productivity tools like Microsoft Word and Excel. With the release of MAS 500 version 7.2, new enhancements have made it easier than ever to develop templates, attach documents, and manage memos. Here's a quick overview.

Numbers Don't Always Tell the Story

There's a lot of meaningful, non-financial information that can explain or support your financial data. Now with Version 7.2, you can add information like memos and attachments within any **task level** screen that displays the Sage MAS 500 Office icon.

This can be helpful in many ways. For example, you might want to create a note that explains the circumstances of a customer return, then attach that note to a copy of the related MAS 500 invoice and credit memo. This provides accounting with all the information they need to process the appropriate transaction quickly without spending a lot of time on the phone investigating the details. In this example, non-financial information can be a tremendously helpful supplement to the MAS 500 transaction detail.

Office Templates are Better Too!

Version 7.2 also strengthens the integration between MAS 500 Office and Microsoft Office. Now you can see MAS 500 task or record information right from within Word, then simply "drag-n-drop" data fields into your Word template. It's also a snap to export MAS 500 data into a blank Excel worksheet, create pivot tables and graphs, then save this as a template for future use.

With a saved template, you can simply refresh the data with the click of a button to analyze current MAS 500 sales data in Excel or review your "Top 10" customers for the month. Then, click another button to send these customers a personalized Thank You Letter that even displays the items they purchased. Now that's personalized customer relations!

Putting It All Together

Now that you're creating helpful memos and personalized templates, where do you find all this information when you need it? When it comes to memos, the memo manager icon on the toolbar automatically changes in appearance to alert you that a memo has been created for that record or task. Plus, Business Insights Explorer has been enhanced to include a new "Active Memos" view for common tasks like vouchers, invoices, sales orders and purchase orders.

Templates are easier to manage as well because everything is created or attached *through* MAS 500 which means all the templates are located in one place on your network – no more valuable documents scattered across various systems and workstations. Contact us if you'd like to learn more about the new features of Sage MAS 500 Office.

Sign Up for Tech Tuesday Webcasts

Sage University Tech Tuesday Webcasts are offered each week by experienced Sage customer support analysts. These webcasts provide training on popular topics based, in part, on call volume to the Sage Customer Support Center. Recent webcasts have included "How to get Windows Vista to play nice with Sage MAS 500" and "Setting-up & troubleshooting document transmittal in Sage MAS 500."

These webcasts are **FREE** to customers currently on a Gold or Silver maintenance plan.

For more info or to sign up, go to:

www.SageSoftwareUniversity.com

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