

NexTec Group

Flexible Solutions For Your Business



Distribution



PACIFIC NORTHWEST | LOS ANGELES | HOUSTON | CLEVELAND | COLUMBUS | NEW YORK CITY | NEW JERSEY

How does today's distributor become more competitive, combat shrinking margins and improve customer satisfaction in an online, global marketplace?

Efficiency is the answer

Technology is the tool

Experience makes it work...



Lower Costs. Expand Capacity

NexTec Group helps small, mid-market and mid-enterprise distributors use technology to become more efficient and profitable. By offering the leading solutions from two of the top software publishers in the world (Sage and Microsoft) and combining our years of distribution software and supply chain consulting experience, NexTec Group can help our clients achieve the results they need to improve their competitive edge.

Keep labor costs low with efficient picking and shipping paths

Pick. Pack. Ship. It sounds simple, but organizing an efficient warehouse takes careful planning. Over time, as products shift in popularity or in seasonal turnover, you have to make adjustments to your picking paths and bin locations. Inefficient categorizing and routing exposes you to increasing labor costs. NexTec Group will help streamline picking methods and analyze inventory movement to ensure the most efficient product flow throughout your facilities.

Make better decisions with real-time inventory reporting, visibility and analysis

Once the exclusive domain of large companies, today's software delivers built-in business intelligence tools to enable quick and decisive action. Using graphical dashboards and on-screen analysis of key performance metrics, managers and decision makers can analyze quantities sold, inventory movement, gross margin contribution, customer buying patterns and product seasonality. That information becomes especially useful when you set up rules and alerts to automatically notify customers, employees or vendors of inventory shortages, delayed shipments and other critical events.

“With \$4 million in inventory, 300 different products, and four warehouses, we appreciate how robust and accurate our NexTec Group solution is,” O’Neal says. “Our raw material and labor costs vary depending on location. It lets us monitor each item independently—something not many systems can do. Inventory replenishment at our distribution site is so much more efficient that we’ve reduced our workload by 80 percent.”

Janet O’Neal, Planning & Control Manager,
Kellogg Garden Products

“We’ve worked with NexTec for over 10 years; heavily relying on them to be our technology sounding board and a resource to develop a strategic growth plan for the future. Any changes NexTec has made to our business and our process has improved it for the better, every single time.”

**Jeremy Adkins-Hill, Computer and Information Systems Manager
John Zidian Group, Inc.**

Improve accuracy and efficiency with automatic data collection

Bar coding and RFID have revolutionized the distribution industry. These technologies help you accurately track inventory movement, which is critical to ensure that the quantity in your system matches the quantity in the warehouse. Additional warehouse management features such as lot & serial control, cycle counts, support for bin locations, and inventory tracking in multiple warehouses help ensure that the on-hand quantity displayed in the system is accurate and reliable.

Create loyalty with fast, accurate customer service

Wouldn't you like your sales and customer service staff to have an easy, on-screen access filled with vital customer information? Customers want to know what's in stock, when it will ship, what's on back order and what has been returned. Even better, we can implement a customer self-service web portal that makes product availability and shipping information available 24 hours a day. We help shorten the sales fulfillment cycle to deliver & invoice more quickly through rapid, accurate order processing screens that can be personalized for each user as well as display inventory availability, customer-specific pricing and current promotions or discounts.

Boost productivity by consolidating multiple systems

One of the most significant areas of inefficiency for many distributors is the need to manually export, manipulate and merge data from multiple software systems and external spreadsheets. We eliminate these unnecessary procedures by implementing fully-integrated distribution and financial management software systems along with the technical expertise to connect your core system with industry-specific applications, your website or other vital business software.

“By thoroughly reviewing two different systems with NexTec before selection, we developed a deeper relationship with them than other solution provider we evaluated. NexTec was able to offer multiple software options as we changed directions and growth goals.”

**Rick Hynes, CFO
OrthoFeet, Inc.**

Take the next step with NexTec

Experienced technology buyers know that selecting the right partner is as important as selecting the right product. NexTec Group is nationally recognized as a top Value Added Reseller (VAR) and integration partner, and has garnered wide respect for their deep product and industry knowledge. NexTec Group will make sure your project keeps you on the path towards profitability.

NexTec Group specializes in providing small, mid-market and mid-enterprise distributors with Enterprise Resource Planning (ERP), Customer Relationship Management (CRM), Forecasting, Budgeting and Planning solutions tailored to their specific industry and functional needs. We leverage industry standard technologies and integrate our products with best-of-breed reporting and analytical tools to deliver robust, affordable end-to-end application solutions suited to your business.

Microsoft and Sage provide the foundation for our solution offerings:

- Microsoft Dynamics GP
- Microsoft Dynamics SL
- Microsoft Dynamics CRM
- Sage ERP X3
- Sage 500 ERP

With offices serving the Pacific Northwest, Los Angeles, Houston, Cleveland, Columbus, New York City, and New Jersey, NexTec Group brings together knowledge and experience in business management systems, application development and technology integration.

 www.nextecgroup.com

Microsoft
GOLD CERTIFIED
Partner

sage

Authorized Partner