

NexTec Group

Flexible Solutions For Your Business



Manufacturing



PACIFIC NORTHWEST | LOS ANGELES | HOUSTON | CLEVELAND | COLUMBUS | NEW YORK CITY | NEW JERSEY

How does today's manufacturer become more competitive, combat shrinking margins and improve customer satisfaction?

Automation is the answer

Technology is the tool

Experience makes it work...



Lower costs and improve efficiencies

NexTec Group helps small, mid-market and mid-enterprise manufacturers use technology to become more efficient and profitable. By offering the leading solutions from two of the top software publishers in the world, Sage and Microsoft, and combining our years of software and consulting experience, NexTec Group helps our clients improve their competitive edge.

Eliminate the information treadmill: reduce manual systems and reduce errors

Traditionally manufacturers have had to utilize multiple systems to handle the full requirements of their business: one to run production, one to run accounting, one to handle customers...the list goes on. While each system on its own is very capable, it's all too easy for the information to get out of alignment with duplicate entry of data. Microsoft Excel spreadsheets and Access databases spring up as stop-gap measures, but those solutions become unreliable as the business grows. Error-prone processes generate data that no one trusts, which typically results in manual processes to validate the business data. The only way to get away from this information treadmill is to move to one integrated solution that will handle all aspects of your business.

The simple solution

NexTec Group has built a practice on delivering fully integrated manufacturing systems by leveraging world class application and business consulting and development services, industry leading business application solutions and our years of industry experience. If solving information systems issues were easy, you'd have done it years ago. While it's not 100% painless, NexTec makes it fast, affordable and efficient.

"We probably halved the time it takes to produce an order," says Reilley. "That's significant because it allowed us to continue to grow without hiring additional customer service staff."

**Kevin Reilley, Vice President of Operations
Columbia Chemical**

“Our business and industry is unique, and while we interviewed solution providers that offered solutions specific to our industry, NexTec was the only provider that made sure they understood how we operated and would do the research to find the answer to our questions.”

**Shaun McCann, Assistant Controller
National Food Corporation**

Capitalize on your uniqueness

With increasing competition from overseas, today’s manufacturers need flexibility in their manufacturing processes. As your supply chain becomes more diverse and more capable, manufacturers are moving toward hybrid models: parts are fabricated abroad, other components are sourced and assembled domestically, fulfillment is handled via 3PL, and so on. Our manufacturing solutions offer flexibility to match and adapt the changing needs of your business and those of your partners.

Modes

- Make to Order
- Make to Stock
- Mixed Mode
- Job Shop
- Discrete
- Process/Batch
- Lean/Kanban

Industries

- Durable Goods
- Non-Durable Goods
- Consumer Packaged Goods
- Medical/Surgical Products
- Computers/Electronics
- Food & Beverage
- Chemical & Pharmaceutical

Specific Requirements

- Warehouse Management
- Shop Floor Data Collection
- EDI / RFID / Bar Coding
- Lot Control / Regulatory
- Compliance
- Capacity Planning & Material Requirements Planning
- Sales Forecasting & Master Production Scheduling

Collaborate and communicate

The key to an effective business solution is to provide each team member with the information they need to be efficient. Our solutions provide integration across all of the functional areas of your business: from engineering to procurement, from manufacturing to fulfillment, from sales to operations. Our goal is to improve workflow efficiencies and to provide meaningful, real-time decision making data to the people that need it.

“Ultimately, we chose NexTec because they were the only solution provider that spent the time getting to know and understand our business as well as our employees. They walked through the step-by-step process with each of our key stakeholders from sales, operations and marketing to configure our system around our individual business processes.”

**Janet O’Neal, Planning & Control Manager
Kellogg Garden Products**

Take the next step with NexTec

Experienced technology buyers know that selecting the right partner is as important as selecting the right product. NexTec Group is nationally recognized as a top Value Added Reseller (VAR) and integration partner, and has garnered wide respect for their deep product and industry knowledge. NexTec Group will make sure your project keeps you on the path towards profitability.

NexTec Group specializes in providing small, mid-market and mid-enterprise distributors with Enterprise Resource Planning (ERP), Customer Relationship Management (CRM), Forecasting, Budgeting and Planning solutions tailored to their specific industry and functional needs. We leverage industry standard technologies and integrate our products with best-of-breed reporting and analytical tools to deliver robust, affordable end-to-end application solutions suited to your business.

Microsoft and Sage provide the foundation for our solution offerings:

- Microsoft Dynamics GP
- Microsoft Dynamics SL
- Microsoft Dynamics CRM
- Sage ERP X3
- Sage 500 ERP

With offices serving the Pacific Northwest, Los Angeles, Houston, Cleveland, Columbus, New York City and New Jersey, NexTec Group brings together knowledge and experience in business management systems, application development and technology integration.

 www.nextecgroup.com

Microsoft
GOLD CERTIFIED
Partner

sage

Authorized Partner