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Microsoft Dynamics GP Newsletter

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Introducing Microsoft Dynamics GP 2010

Microsoft has recently announced availability of Dynamics GP 2010. Based on extensive research and feedback from existing customers and partners, Dynamics GP 2010 delivers over 150 enhancements to help you streamline processes, cut costs, remain competitive, and get more out of your existing technology investment. Let's take a look at a few of the major features.

Role-Based Dashboards and Analysis

You probably find yourself spending a lot of costly, unproductive time accessing and analyzing information relevant to your role in the organization. Microsoft Dynamics GP 2010 helps solve this issue by providing "Role Centers" that allow you to create your own visual dashboards that display only the information you need, whether from Dynamics GP or other applications. Dashboards can include information such as KPI's (Key Performance Indicators) with drill-back capabilities providing a path to specific source records and details when needed. Your analysis and findings can easily be shared with others in your organization through portal-based access without the need for a full additional user license – a real time and money saver.

Dynamics GP 2010 also contains over 220 refreshable Excel reports that can include multiple data sources as well as a Report Builder to quickly create an analysis from scratch. All this provides you with tools that are personalized and familiar while going well beyond basic reporting to deliver more meaningful analysis.

Greater Personal Productivity and Workflow

You're able to work smarter and faster when business processes are automated and Dynamics GP 2010 provides just that. With this new release, you can easily draw information from Dynamics GP directly into Microsoft Office Word to streamline communication with your customers and vendors. Then, you can easily send batch or individual email messages from Outlook that contain invoices, orders and check remittances. Workflows have also been enhanced to foster efficiency, teamwork, and reduce the steps required for routine tasks. In addition, you can create workflows to ensure that everyone in your organization is consistently following standard procedures and taking the right steps at the right time.

The Revenue Side

Dynamics GP 2010 leverages simple and cost-effective Web portals that provide your customers with visibility and access to the information they need – offering convenience and a positive customer experience without a complicated technology implementation. Even better, it's easy to see when your customers are online and provide them with fast communications and services via instant messaging. You can quickly answer questions about a recent quote or details about when a product will ship. For your salespeople, there is a two-way integration with Microsoft Dynamics CRM where sales information flows directly to the back office and provides them with a complete customer view. They can also quickly access important customer contact information as well as details about pricing and product availability.



[Contact Us](#) to request a copy of **What's New in Dynamics GP 2010** for all the details.

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While Segregation of Duties (SOD) seems like a simple process, not properly following it can lead to disastrous consequences. Learn what can happen by reading two case studies in the article link below.

We've Got the Know-How

As CPAs and Technologists, we have the subject matter expertise to advise our Clients on how to make certain SOD matters are properly implemented within their organizations. Read the full article at the [AICPA Technology link](#) to read case studies and details on how Segregation of Duties solutions add value and strategic support to an organization.

This article is written by the President of Transition/1; a NexTec Group partner that focuses on 'operationalizing' risk management and audit solutions with database driven applications that integrate with Microsoft Dynamics GP. NexTec Group can help provide an assessment of your risk management needs, including an SOD monitoring proposal and specific road map to more valuable solutions in the mission critical areas where risks need better definition and monitoring.

And, We Also Have the Right Solution

Compelling, value-add solutions in this area are available from NexTec Group and Transition / 1 with the *eProcessManager® Suite*. The *eProcessManager® Suite* delivers a performance and risk management solution that directly integrates with your existing Microsoft Dynamics GP solution to achieve high value and an economic return almost immediately. *eProcessManager®* will document, automate and report on the effectiveness of controls, process optimization and risk management which helps you reduce costs and increase assurance of operational

performance. To learn more regarding this solution and how it can benefit your organization download a copy of the [eProcessManager® Overview Brochure](#).

Or email marketing@nextecgroup.com, if you would like to schedule a demonstration.

Convergence 2010 Atlanta

April 24 - 27

Convergence is the premier Dynamics event where you can experience the Microsoft Community in action. This event offers you a unique opportunity to network and share ideas and knowledge with your peers, partners, Microsoft team members and industry experts.

[Click here](#) to get all the details and also register for Convergence 2010 Atlanta.

Upcoming NexTec Webcasts

[MS Dynamics CRM Webcast](#)

4/7/2010 2:00 PM

[Microsoft Dynamics GP System Overview/Security](#)

4/20/2010 1:00 PM

[Microsoft Dynamics GP SmartList](#)

5/18/2010 1:00 PM

[New Features in Microsoft Dynamics GP 2010](#)

6/22/2010 1:00 PM

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