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Microsoft Dynamics GP Newsletter

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Innovating Payroll and HR Management

Introducing 3 New Enhancements for Dynamics GP

Your payroll and human resource management requirements are probably complex ... but that doesn't mean they need to be unnecessarily time-consuming. That's why we want to introduce 3 fantastic new HR and Payroll enhancements developed by [Integrity Data](#) that are designed to work hand-in-hand with your Microsoft Dynamics GP system.

Enhanced Retirement Plans for Dynamics GP

If you offer benefits like 401(k) or 403(b), then the **Enhanced Retirement Plans** add-on may be just what you need. It's perfect for companies that need to calculate maximum contributions across multiple deferred compensation and/or Roth plans, support the catch up maximum contributions within the same plan, or offer employer-matched contributions based on tiers.

Overtime Hours Rules

If you find yourself spending too much time **manually** updating payroll transactions in order to enforce overtime rules and limits, then you'll probably like the **Overtime Hours Rules** enhancement for Microsoft Dynamics GP Payroll. It allows you to define your own overtime rules, then let Dynamics GP Payroll **automatically calculate** overtime hours during the build check process ... without any additional processing steps. Plus, you get the flexibility of assigning rules by department, position, employee class, and even individual employees.

Mid Pay Period Rate Changes

When an employee's pay rate changes on a specific date in the middle of a pay period, you can still process payroll with ease using **Mid Pay Period Rate Changes** for Dynamics GP Payroll. Payroll transactions that occur before and after the rate change are automatically adjusted to reflect both the old and new pay rates for that employee without additional manual entry or adjustments.

If you'd like to learn more about these fantastic new enhancements for Microsoft Dynamics GP Payroll and HR, email marketing@nextecgroup.com to request more detailed product brochures or to arrange an online demo.

REMINDER: **Free CRM 4.0 Adapter**

In our 4th Quarter newsletter for 2009, we announced that Microsoft released the Dynamics CRM 4.0 Adapter for Dynamics GP Version 10.0. To provide the best possible interface and user experience, this tool was built from the ground up and not just an upgrade of the previous CRM 3.0 integration. Perhaps best of all, it's **FREE**, provided you have current GP and CRM support plans.

[Click here](#) to read the full article and learn how the CRM 4.0 Adapter can help your business. Or email marketing@nextecgroup.com to find out how to get your free copy.

Microsoft
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Let's Make a Deal!

Microsoft is offering some fantastic promotions on user licenses, add-on modules, and much more as we approach their fiscal year-end in June. Let's take a look.

Existing Customer Offers

ERP User Offer

Customers can receive a discount of 10% off of purchases of users and module licenses between \$5,000 and \$19,999, 15% discount on purchase of users and modules >\$20,000.

Welcome to Dynamics ERP

Existing customers of Small Business Financials, Great Plains Accounting, and Real World are eligible for up to 75% off user licenses when you upgrade to Dynamics GP. This offer is valid for up to 10 user licenses.

Re-enrollment Award

Renew your service plan and receive up to 20% off your next qualifying license purchase, add users, purchase new modules or transition to Business Ready Licensing.

Connected Business (GP and CRM)

Existing Dynamics GP or CRM customers are eligible for up to 20% off the complementary product (GP or CRM).

License Model Transaction (LMT) Offer

Microsoft Dynamics ERP customers can receive a special discount on the License Model Transition fee when transitioning to Business Ready Licensing.

60% Discount on Dynamics CRM Online

Existing Dynamics GP customers can purchase Dynamics CRM Online at a subscription rate of just \$19 per user, per month - a 60% savings over regular subscription rates.

BRL & MBL customers receive discounts of:

Up to 100% on fees for Dynamics DCO or Business Portal user licenses. Inquire for details.

New Customer Offers

Business Ready Flexible Pay

Reduce your upfront investment in Dynamics GP with Business Ready Flexible Pay, offering predictable and affordable annual payments that preserve capital while allowing you to leverage the latest technology for competitive advantage.

Trade Up and Stimulate Your Business

Existing NetSuite, QuickBooks, and Peachtree customers are eligible for a special trade-in promotion when purchasing the Business Essential (BE) or Advanced Management (AM) edition of Dynamics GP.

Three Users for \$1

New customers making their initial purchase of Dynamics GP between March 15, 2010 and June 25, 2010 can add up to 3 Advanced Management (AM) or Business Essential (BE) user licenses for just \$1.

Extending the Reach

New Dynamics GP customers can purchase Dynamics DCO user licenses at the discounted price of \$40 per named user.

These offers are available until June 25, 2010. Depending on the promotion, some restrictions apply. Contact us by email at marketing@nextecgroup.com or call your local NexTec office for more details.

Upcoming NexTec Webcasts

[New Features In Microsoft Dynamics GP 2010](#)

June 22, 2010 1:00 PM - 2:00 PM EST

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