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Microsoft Dynamics SL Newsletter

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The Road Ahead for Microsoft Dynamics SL

Microsoft has just released the newest addition of the Statement of Direction (SOD) for Dynamics SL. This important document provides details about Microsoft's investment plans and product development roadmap for the next three releases including Dynamics SL versions 8, 9, and 10. The SOD is a tremendously useful in helping you to plan ahead to make the most of your business software investment. In this article, we'll take a look at a few key developments described in the SOD.

Key Elements of Future Releases

Dynamics SL 8 - places significant focus on helping you manage your **business documents** and connecting them with your ERP system. New features will make it easier to find, organize, and analyze information and empower employees to work remotely. Already in development, Dynamics SL 8 is scheduled for release in the first half of calendar 2011 and will include the following enhancements:

Document Management - Building on the Doc Share and Windows SharePoint document repository features already available in Dynamics SL 7, Version 8 will make it easy to scan and link an image or document to the relevant transaction/record in Dynamics SL. That means paper-based communication like vendor invoices, bills of lading, customer correspondence, employee timecards, and signed documents will be easy to retrieve when you're answering inquiries or resolving disputes with vendors or customers.

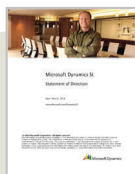
Quick Query - a new query capability that provides business intelligence data based on your perspective and whether you need organizational data (budgeting, analysis), team data (monitor divisional performance), or data for your personal role (specific transactions and detailed information). These ad hoc inquiries allow you create query views on the fly, add/remove columns, sort, filter, export to Excel, and share with other personnel.

Dynamics Management Reporter - this new financial reporter represents a significant upgrade to the current FRx technology, offering a Microsoft Office-like interface while preserving the "building block" approach to report design. A utility will be available to assist in upgrading current FRx report definitions to Report Manager.

Dynamics SL 9 - continues to build on **role-based functions** that improve staff productivity. Expanded web services will deliver improvements in mobility while software **virtualization** will help you leverage advances in hardware performance. And with availability of data continuing to grow, Microsoft will continue focusing on **business intelligence** and document management capabilities. Dynamics SL 9 is currently scheduled for release sometime between 2013 - 2014.

Dynamics SL 10 - continues investment in the overall focus on project-driven organizations by enabling partners to develop industry-specific and specialized solutions while taking advantage of innovations provided by other Microsoft technologies. Dynamics SL 10 is currently scheduled for release sometime between 2015 - 2017.

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STATEMENT OF DIRECTION FOR MICROSOFT DYNAMICS SL

Email marketing@nextecgroup.com for a copy of this 43-page guide that provides all the information you need to make the most of your Dynamics SL investment.

Let's Make a Deal!

Microsoft is offering some fantastic promotions on user licenses, add-on modules, and much more as we approach their fiscal year-end on June 30, 2010. Let's take a closer look and see if you can save money on something you've had your eye on.

Existing Customer Offers

ERP User Licenses

For a very limited time, Microsoft Dynamics SL customers can receive up to 15% off when purchasing additional user licenses or add-on module licenses.

BRL & MBL customers receive discounts of:

10% on the purchase of additional user licenses and add-on module licenses between \$5,000 and \$19,999, or 15% on the purchase of additional user licenses and add-on module licenses above \$20,000.

Re-enrollment Award

Renew your service plan and receive up to 20% off your next qualifying license purchase, add users, purchase new modules or transition to Business Ready Licensing.

Leap Ahead to Dynamics ERP

Customers of Microsoft Office Accounting are eligible for up to 75% off user licenses and A La Carte functionality in the first acquisition of Dynamics SL, NAV, and GP (limit 10 users).

License Model Transaction (LMT) Offer

Microsoft Dynamics ERP customers can receive a special discount on the License Model Transition fee when transitioning to Business Ready Licensing.

Special Offer to Convergence Attendees

Customers who attended Convergence 2010 are eligible to receive up to 20% off when: Acquiring additional users, modules/granules, or transitioning between Microsoft Dynamics product lines, editions or Licensing Models (LMT).

New Customer Offers

Business Ready Flexible Pay

Reduce your upfront investment in Dynamics SL with Business Ready Flexible Pay, offering predictable and affordable annual payments that preserve capital while allowing you to leverage the latest technology for competitive advantage.

Government Contractor Offer

New customers in SIC codes 73XX, 87XX, and 89XX and registered with www.ccr.gov are eligible for up to 20% off Dynamics SL (AM or BE Edition) user licenses.

Trade Up and Stimulate Your Business

Existing NetSuite, QuickBooks, and Peachtree customers are eligible for a special trade-in promotion when purchasing the Business Essential (BE) or Advanced Management (AM) edition of Dynamics SL, GP, or NAV.

Better Together

Existing customers with at least 10 licenses of Microsoft Office Project are eligible for up to 20% off Dynamics SL AM edition user licenses.

Most offers are available until June 25, 2010. Depending on the promotion, some restrictions apply. Contact us by email at marketing@nextecgroup.com or call your local NexTec office for more details.

Upcoming NexTec Webcasts

[Using Excel Queries in Microsoft Dynamics SL](#)

5/19/2010 2:00 PM - 2:30 PM EST

[Customizing Microsoft Dynamics SL](#)

6/23/2010 2:00 PM - 2:30 PM EST

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