

# Sage X3 add-ons for Food & Beverage

NexTec has developed over two dozen proprietary enhancements designed specifically for the food and beverage industry.

## Some of our most requested services are:

<b>ACH Payments</b>	Pay business partners by transmitting payment information directly to the bank, reducing time and risk.
<b>AFS TradePro</b>	Increase forecasting accuracy through discount budgeting & planning, trade reconciliation, managed trade spending, deduction management, and more.
<b>Allocation Module</b>	Lower shipping costs and increase efficiency using product availability and "ship to" data to determine the closest warehouse to ship from.
<b>Automatic Data Collection</b>	Reduce human error and data acquisition costs by leveraging real-time and automatic data collection with bar-code scanning or embedded RFID tags.
<b>CAPA</b>	Reduce inspection preparation time to zero with automated CAPA. Satisfies FDA requirements and provides the operational foundation to manage risk, reduce costs, and grow profits.
<b>Catch Weights</b>	Accurately record and price products based on the actual (rather than standard) weight per case when received into Sage X3, including your customers' Sage X3 systems.
<b>Certificate of Analysis</b>	Compare technical sheets against pre-receiving product samples, speeding the receiving process and ensuring quality standards are met. Prevent receiving of unapproved lots.
<b>Commissions Workbench</b>	Pay commissions on paid invoices only, edit the actual commission amount, select individual invoices for payment, create supplier invoices, and automate generation of comprehensive commission reports.
<b>Consumer Issue Management</b>	Track, monitor and resolve direct-customer and end-customer issues.
<b>Customer Ranking Utility</b>	Extend the marketing and CRM engine to score customers based on RFM (Recency, Frequency and Monetary) order data. Use data to establish CRM campaign targets.
<b>EDM Lite</b>	Simplify attachment printing by defining which attachments will print with Work Order packets and other documents.

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<b>Electronic Data Interchange (EDI)</b>	Improve data integration with suppliers and customers via FTP/AS2, Value Added Network (VAN) and other data transport methods.
<b>Enhanced Certification Expiring Tracking</b>	Track expiration dates for certifications such as sales tax exemptions, USDA certifications, and subcontractor credentials.
<b>Grower Accounting</b>	Control construction of sales transactions, selling and then accounting for product sold as a means to pay the grower for the material sold by utilizing pool contracts.
<b>Sticky Notes</b>	Create, organize, and recall “sticky notes” that can be associated with specific business partners or objects.
<b>Point of Sale</b>	Use these solutions to accommodate counter sales, mobile sales or full Point of Sale system integration.
<b>Product Recall Management</b>	Streamline and automate product recall activities including identification, notification, tracking, and reporting with this fully FDA- and SQF-compliant solution.
<b>RFID</b>	Improve production process and lower warehouse management costs by tracking rack products from ingredients to shelf with RFID tagging.
<b>Sage X3 Utilities</b>	Improve management of document transmittals, certification expiry tracking, track multiple currencies, mass invoice reversal, tracked shipment auto-posting, sales commission, accrual reconciliation, and supplier lot record modification.
<b>Scan &amp; Pack Module</b>	Scan products at packing stations to verify shipment accuracy and create package records with UCC 128 labeling and ASN support.
<b>Smart Supplier Lot Modification</b>	Correct mistakes in supplier lot data and have that correction update entries throughout your Sage X3 system.
<b>Starship Integration</b>	Streamline and simplify the entire shipping process, boosting accuracy and efficiency.



## Want to learn more?

Contact us to find out how to make Sage X3 work harder for you  
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