Acumatica for Field Services Demo

December 5, 2019

About NexTec

An award-winning business technology consultancy

ERP, CRM, BI, Cloud and On-premise solutions to small and mid-sized businesses

Over 600 customers nationwide across multiple platforms

Industries:

- Professional Services
- Distribution / supply chain management
- Manufacturing
- Food and Beverage
- Pharmaceuticals / Nutraceuticals
- Chemicals
- Medical Devices
- Cannabis / Agriculture

ESTABLISHED IN **1994**

12 countries supported

50 USA states **supported**

95% **annual client** retention rate

25 years helping mid-sized business **with ERP, CRM and BI software**

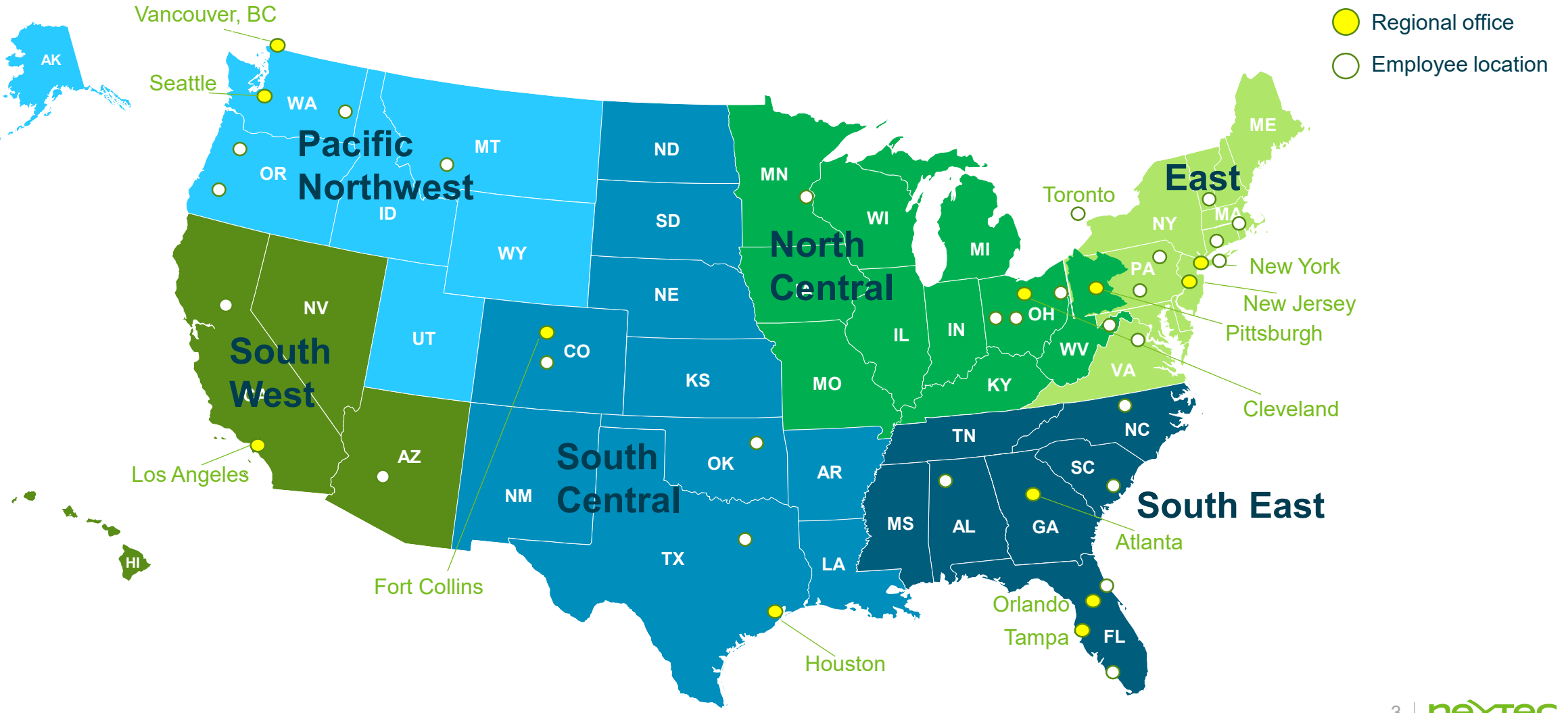
13 **years** Accounting Today's **Top 100 Resellers**

50% of clients **chose NexTec** after working with another provider

600+ Acumatica, Microsoft, Sage and Salesforce **customers**

NexTec national presence

Consultants across the US & Canada, supported by regional offices



Why companies choose NexTec

25 years in ERP, CRM and BI consulting

1 Consultative approach

2 Solution focus vs software

3 Partnership philosophy

- Understand your needs
- GAP analysis
- Create a clear concise plan to achieve goals

4 Proven methodologies

5 Best tools, industry best practices and experience

6 Leading Acumatica Partner

- President's Club 2019
- Acumatica Advisory Board
- Marketing Evangelist of the Year 2019

Acumatica awards and recognition

PCMag Editors' Choice for third year running

//CODiE//
2018 SIIA CODiE WINNER

Best Cloud ERP Solution
Best Manufacturing Solution
Best Inventory Management Software

THE SAAS AWARDS
WINNER 2017

THE CLOUD AWARDS
FINALIST 2016-17

Gartner
G²Crowd
Nucleus Research

Noted / ranked highest in customer satisfaction and usability

THE CHANNEL CO.
CRN
PARTNER PROGRAM GUIDE
WINNER 2018

THE CHANNEL CO.
CRN
CHANNEL CHIEFS
2018

2017 TOP MIDMARKET VENDOR EXECUTIVES

PC
PCMAG.COM
EDITORS' CHOICE

2019
Best ERP Software

2018
Best Inventory Management Software

Bottom line

"With its easy-to-follow navigation, robust reporting, and unusual pricing model, accounting software Acumatica is a good choice for growing small to midsize enterprises (SMEs)."

– Ted Needleman, PC Magazine

ISVs

Product-centric solutions

Wholesale distribution

Manufacturing

Retail

Ecommerce

Automotive

Food & Beverage

Oil & Gas

Service-centric solutions

Professional Services

Government | Education

Construction | Real estate

Agriculture | Healthcare

Financial Services

Property Management

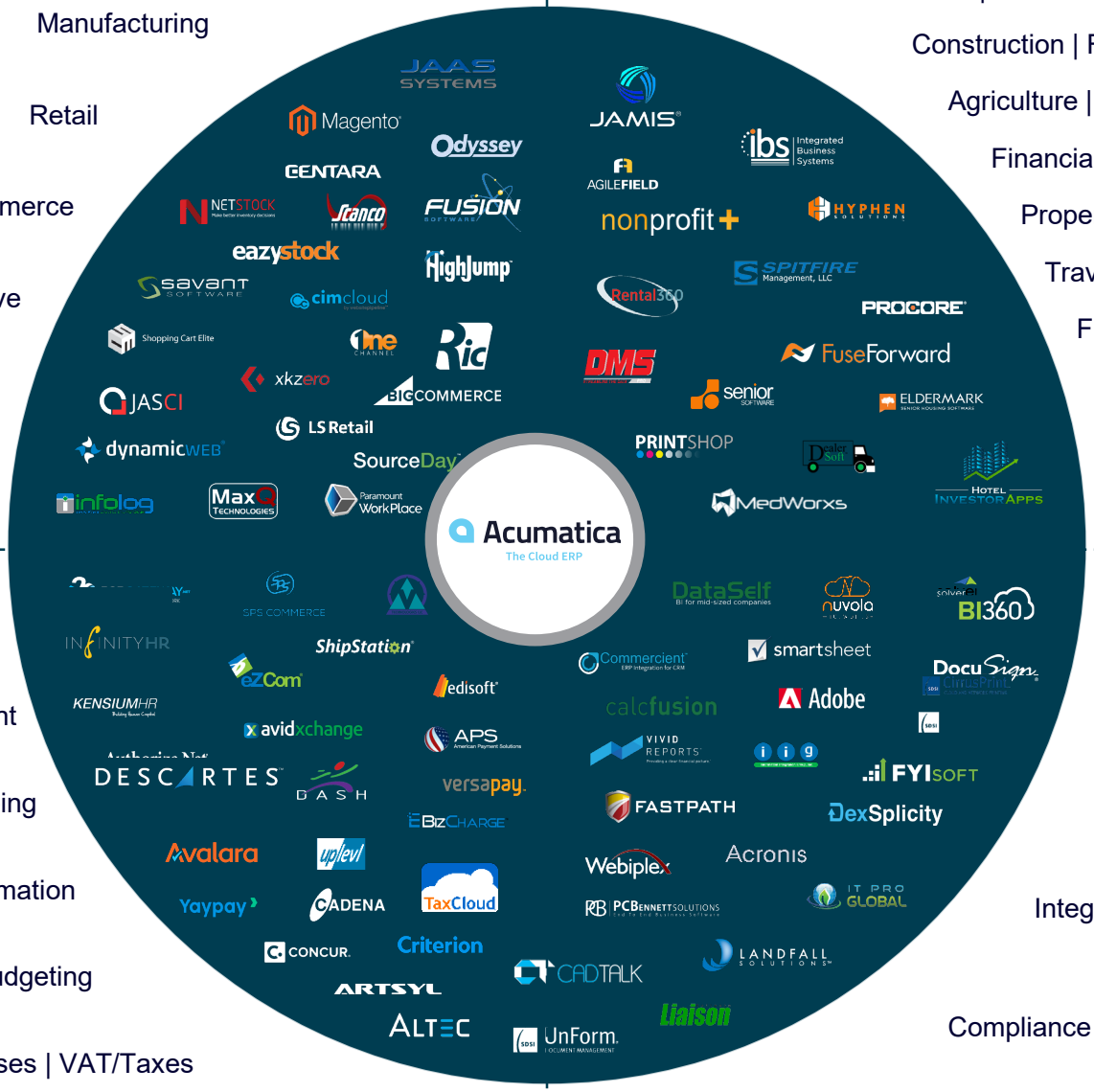
Travel & Hospitality

Field Services

Transportation

Energy & Utilities

Non-profit



Productivity tools

EDI | HR/Payroll

Document Management

Billing | Shipping

Marketing Automation

Budgeting

Expenses | VAT/Taxes

Electronic Signature

Business Intelligence tools

BI & Reporting

Analytics

Integration

Compliance

Forecasting

Acumatica Customers

Services

Demo

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Kristen Schneider
Solution Engineer – Acumatica