



Trends in the food industry

Now and the coming year

About NexTec

An award-winning business technology consultancy

ERP, CRM, BI, cloud and on-premise solutions for small and mid-sized businesses

Over 600 customers nationwide across multiple platforms

Industries:

- Food and beverage
- Agriculture
- Cannabis
- Pharmaceuticals / nutritional supplements
- Chemical



ESTABLISHED IN

1994

25+

years helping
mid-sized business
with **ERP, CRM
and BI software**



Doing business in
12 countries
10 Canadian provinces
and **50 US states**

600+

Acumatica, Microsoft,
Sage and Salesforce
customers



95%
annual client
retention rate

50%

of clients
chose NexTec
after working with
another provider

A single platform to manage your food and beverage business

Financial and
Operational
Management

Quality and
Compliance

Production

Purchasing and Sales

Distribution and
Inventory

- Enterprise financials
- Multi-
 - Company
 - Language
 - Currency
 - Legislation
 - Ledger

- Support for GMP, HACCP, SQF and BRCGS standards
- Robust quality control and hold functionality
- Full lot/serial traceability and product recall
- Allergen tracking

- Real-time access to operational insights
- Production scheduling
- Batch processing
- Accurate production costing
- Track waste and improve efficiency

- Vendor management and performance
- MRP for purchase planning
- Advanced pricing
- Relationship management
- Commission tracking

- Global warehousing & logistics
- Real-time visibility to inventory levels and cost
- Manage multiple locations
- Expiry date and shelf life management



Immediate Challenges



Traceability and transparency




Waste and sustainability



Product innovation



Plant-based foods



PLANT BASED PROTEIN
IMPOSSIBLE™
IS HERE

Cannabis



nextec

Demo

nextec

Thank you.
