Trends in the food industry

Now and the coming year

About NexTec

An award-winning business technology consultancy

ERP, CRM, BI, cloud and on-premise solutions for small and mid-sized businesses

Over 600 customers nationwide across multiple platforms

Industries:

- Food and beverage
- Agriculture
- Cannabis
- Pharmaceuticals / nutritional supplements
- Chemical



ESTABLISHED IN

 $1994 \ 600 +$



Doing business in **12** COUNTRIES 10 Canadian provinces and 50 US states

> Acumatica, Microsoft, Sage and Salesforce **customers**

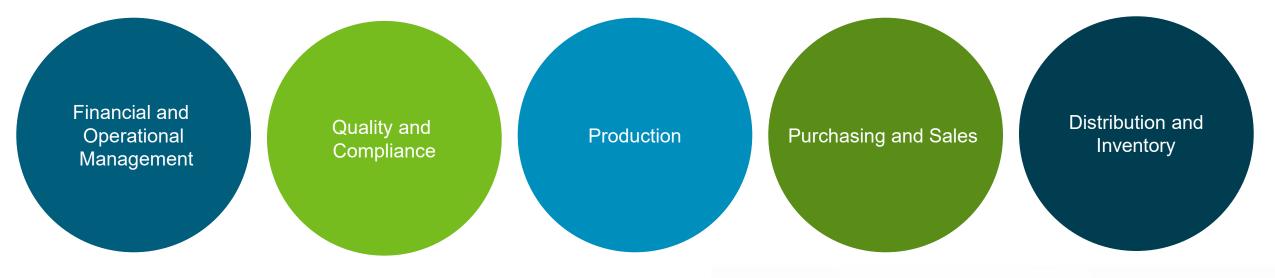
25+ years helping mid-sized business with ERP, CRM and BI software



50% of clients chose NexTec after working with another provider



A single platform to manage your food and beverage business



- Enterprise financials
- Multi-
 - Company
 - Language
 - Currency
 - Legislation
 - Ledger

- Support for GMP, HACCP, SQF and BRCGS standards
- Robust quality control and hold functionality
- Full lot/serial traceability and product recall
- Allergen tracking

- Real-time access to operational insights
- Production scheduling
- Batch processing
- Accurate production costing
- Track waste and improve efficiency

- Vendor management and performance
- MRP for purchase
 planning
- Advanced pricing
- Relationship
 management
- Commission tracking
- Global warehousing & logistics Real-time visibility to inventory levels and cost Manage multiple
- locations
- Expiry date and shelf life management

Immediate Challenges



Traceability and transparency



Waste and sustainability



Product innovation



Plant-based foods



Cannabis





Thank you.