Your 2021 budget: 5 Best practice steps you can take now

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Agenda

1. Review 5 Best Budgeting Practices
2. Introduce Solver Cloud
3. Demo use of Solver to Apply Best Practices
Budgeting Best Practices:

#1 - Use drivers

Instead of orienting your budget process around accounts, adapt it to key drivers of your business

- Sales units
- Number of customers
- Change in cost of raw materials
- FTEs
Budgeting Best Practices

#2 – Don’t budget in greater detail than you need

Don’t assume that more details will mean greater accuracy

The key is to identify which areas need detail and which don’t
Budgeting Best Practices

#3 – Consider using “what-if” scenarios

“What-if” models allow the consideration of ideas across the spectrum

Comparing best-case to worst-case situations helps establish a balance in preparation for everything in between
Budgeting Best Practices

#4 – Accelerate the budget process

If your budget process is lengthy, any assumptions you started with may be out of date when the budget is issued.

You’ll also be less likely to perform frequent updates if the task is too onerous.
Budgeting Best Practices

#5 – Update frequently

A budget should be updated frequently to reflect changes in key drivers

And ensure it remains a useful business management tool as you move forward
Budgeting Best Practices

How do we apply these best practices?

These best practices may sound great in theory – use drivers, accelerate the process, update frequently.

But how do you really accomplish that?

Automation: solver
What is Solver?
Corporate Performance Management (CPM)

- Solver is a Corporate Performance Management (CPM) tool
- CPM tools are for finance and operations to use for reporting and budgeting
- G2 Crowd – ranks Solver in the leaders’ quadrant of CPM tools
- Solver can integrate to any of the ERPs that NexTec works with
Solver overview

Access anywhere, anytime, and on all devices

DATA WAREHOUSE
- Multiple data sources
- Easy to configure
- Cloud connectors

BUDGETING
- Excel-based Form Design
- Web-based Input
- Workflow

REPORTING
- Excel-based Report Design
- Financial and Operational Reports
- Web/Mobile Report Viewing
Solver provides key insights across the organization

Complete Insight…
Faster, Better Decisions

Key Benefits
- Single Cloud Portal and Database
- Rapid Configuration with Templates
- Quick time-to-value
- Combines the best of CPM and BI

Solver Apps
- Process Automation
- KPIs and Alerts
- Dashboards
- Reporting & Consolidation
- Budgeting & Forecasting
- Intelligent Data Warehouse
- Marketplace with Templates
- Data source connectors
- Multi-tenant Azure-based Architecture
- Azure Active Directory & MFA (Multi-Factor Authentication)
# Budgeting and forecasting challenges

## Spreadsheets vs Solver

<table>
<thead>
<tr>
<th>Spreadsheets</th>
<th>Solver</th>
</tr>
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<tbody>
<tr>
<td>✗ Manual data loading</td>
<td>✓ Data integration</td>
</tr>
<tr>
<td>✗ Manual spreadsheets</td>
<td>✓ Parameter-driven models</td>
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<tr>
<td>✗ Manual template distribution</td>
<td>✓ Web-based data entry</td>
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<tr>
<td>✗ Manual workflow</td>
<td>✓ Budget workflow</td>
</tr>
<tr>
<td>✗ Manual comments &amp; line items</td>
<td>✓ Built-in comments &amp; line items</td>
</tr>
<tr>
<td>✗ Manual forecasting &amp; modeling</td>
<td>✓ Dynamic forecasting &amp; modeling</td>
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Let’s Demo!
Thank you.

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